

Our Proven Process:

Pathway to Long-Term Partnership...



Discovery

- ★ Mutual NDA
- ★ Scope of Work
- ★ Requirements
- ★ ZoRoCo Solutions

Accountability

- ★ Manufacturing Agreement

Consistency

- ★ Customer ERP Portal Access
- ★ QC Audit
- ★ Trial Run

Communication

- ★ Weekly calls to review production, supply chain, inventories & KPI's
- ★ Monthly leadership calls to review forecasting & long-term schedules
- ★ Quarterly inventory & waste cycle-counting
- ★ Ongoing ERP Portal Access for reporting

Collaboration

- ★ Visit our Plants
- ★ Product Sampling/Testing
- ★ Credit Application
- ★ ZoRoCo Pricing Proposal

Execution

- ★ We focus on the BUILD, so clients can focus on sales + growth!

Processes

- ★ Workflow process for supplier, ingredient, packaging, claims, sku set-up and approvals

Strategy

- ★ Annual strategic review to uncover efficiencies, growth initiatives & cost savings solutions